# RAY

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```

ABOUT | A diligent professional who approaches every role with an owner's mindset. I combine persistence, accountability, and enthusiasm to not only meet targets but consistently surpass them. Efficiency, collaboration, and a relentless pursuit of excellence are the cornerstones of my work, driving both personal growth and organizational achievement. Recognized for my reliability, adaptability, and consistency, I uphold high standards, learn quickly, and foster a positive, results-focused environment.

# EXPERIENCE | Pavilions

1000 Bayside Drive, Newport Beach, CA

# Department Manager (Seafood) | July, 2025 - Present

- \* Boosted departmental gross profit by an average of 75% month-over-month through targeted inventory controls and proactive sales initiatives
- \* Rolled out the FreshTrax data-management platform and trained staff
- \* Executed precise data entry and performed in-depth analysis of sell-through ratios, inventory balances, and monthly profit statements
- \* Led and mentored a team of associates, delivering continuous training, constructive feedback, and regular performance evaluations
- \* Guaranteed full adherence to all food-safety regulations and audit requirements, including EcoLab, Health Department, OSHA, and Weights & Measures standards
- \* Coordinated scheduling, workload distribution, and cross-department collaboration to maximize productivity and maintain operational consistency
- \* Upheld premium merchandising standards by ensuring planogram compliance, compelling visual displays, and execution of promotions

### Store Supervisor | October, 2019 - July, 2025

- \* Deployed and coached staff on the F.A.R. automated ordering platform, dramatically improving order precision
- \* Acted as the in-store IT liaison, diagnosing and resolving hardware and software issues across iPad, Android, Excel, Word, Email, handheld devices, machines, scales, wrappers, POS terminals, surveillance and security systems, printers, and computers
- \* Managed POS functions, overseeing transaction audits, register balancing, and cash handling for multiple checkout lanes
- \* Directed onboarding and training initiatives, ensuring new hires quickly achieve high performance while consistently adhering to corporate policies
- \* Provided top tier customer service and conflict-resolution support, maintaining professionalism
- \* Assisted management with compliance enforcement, task delegation, and cross-departmental communication

\* Earned recognition for outstanding dependability, availability, and the ability to juggle multiple responsibilities in a fast-paced retail setting

## Meat/Seafood Clerk/Cashier | February, 2017 - October, 2019

- \* Delivered friendly, high-quality customer service backed by thorough product expertise and a focus on excellence
- \* Assisted with inventory management tasks such as stock rotation, accurate labeling, and routine tracking
- \* Maintained strict adherence to food-safety protocols, cleanliness standards, and visual presentation guidelines
- \* Showcased unsupervised autonomy, dependability, and collaborative spirit while consistently achieving daily operational targets
- \* Designed and instituted a streamlined closing procedure for the department, a process that remains in use today

### EDUCATION | Orange Coast College, Costa Mesa

Computer Science, A.S. (in progress)

### PROJECTS | Webserver - Creator

- \* Built an express webserver to host and share my website
- \* Self-hosted webserver running on custom-built server, deployed in my network rack

### **Discord Bot Manager** – Creator

\*End of Life

- \* Modular CLI wrapper application for running and maintaining discord bots
- \* Implemented modularity, file-update based restarts, asynchronous bot processes, custom CLI coloring API, bot-specific file management, and custom command processor
- \* Utilized discord.js, child\_process, mysql, jimp, and readline APIs

### SKILLS | \* javascript (Node.js)

- \* HTML/CSS
- \* java
- \* python
- \* RESTful API
- \* Microsoft Office Suite
- \* Google Suite
- \* Command line
- \* Linux/Ubuntu
- INTERESTS | \* 3D modelling/printing/engineering with Solidworks CAD
  - \* Home lab (network management, NAS, and custom-built server)
  - \* Server-hosting (Plex Media Server, Game servers, Bitwarden, and more)

- \* github
- \* SQL
- \* Computer building/assembly and deployment
- \* Network management
- \* Server management
- \* Individual and team work
- \* Communication
- \* Versatile and adaptable
- \* Building computers
- \* Learning new skills